

**Calistoga Chamber of Commerce
Executive Summary
September 2012**

Summary of Cash Flow:

Cash as of 09/01/12:	25,397.82
Net Income or (Loss) from P&L:	6,953.91
Accounts Receivable change (increase) or decrease:	(3,000.00)
Undeposited Funds (increase) or decrease:	0.00
Accounts Payable increase or (decrease):	305.91
Office Equipment Asset - computer (increase) or decrease:	0.00
Petty Cash (increase) or decrease:	0.00
Loan Payable increase or (decrease):	(1,315.50)
Amortization and depreciation (non cash expense):	<u>814.00</u>
Cash as of 09/30/12:	29,156.14

P&L vs. Budget:

Current Month	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Total Income	43,253.50	40,922.00	2,331.50 ¹
COGS & Expenses	<u>36,299.59</u>	<u>34,082.00</u>	<u>2,217.59</u> ²
Net Income	6,953.91	6,840.00	113.91
YTD			
Total Income	104,787.63	107,806.00	(3,018.37) ³
COGS & Expenses	<u>103,470.39</u>	<u>105,380.00</u>	<u>(1,909.61)</u> ⁴
Net Income	1,317.24	2,426.00	(1,108.76)
Projected Next Month			
Total Income		44,627.00	
COGS & Expenses		<u>42,550.00</u>	
Net Income		2,077.00	

YTD Total Revenues, Total Expenses, Net Income:

	<u>YTD Revenue</u>	<u>YTD Expenses</u>	<u>YTD Net Income</u>
City Contracted	65,000.00	63,579.81	1,420.19
Chamber Operations	35,408.11	33,864.05	1,544.06
Events/Fundraisers	<u>4,379.52</u>	<u>6,026.53</u>	<u>(1,647.01)</u>
Totals	104,787.63	103,470.39	1,317.24

Receivables:

Membership A/R increase or (decrease):	(7,580.00)
Non-membership A/R > 90 days	1,331.00
Non-membership A/R increase or (decrease):	3,000.00

Payables:

	<u>Previous Month</u>	<u>Current Month</u>	<u>Difference</u>
A/P balance	18,731.64	19,037.55	305.91
A/P from 2010/11	4,544.52	3,544.52	(1,000.00)
A/P from 2011/12	9,399.00	9,399.00	0.00
A/P over 30 days 2012/13	166.67	3,045.57	2,878.90

Notes:

- 1 Advertising Income under \$1,500; Donation Income over \$812 (Scholarship Fund); Membership Income under \$535; Retail Sales Income over \$5,554 (Ragnar Relay); Sponsorship Income under \$2,000
- 2 COGS over \$1,045; Expenses over \$1,173
- 3 YTD Advertising Income under \$3,315; YTD Donations Income over \$812; YTD Membership Income under \$4,627; YTD Participation Income over \$2,125; YTD Retail Sales Income over \$1,687; YTD Sponsorship Income under \$2,000; YTD Ticket Sales Income over \$300; YTD Visitors Guide Income over \$2,000 (Village Profile)
- 4 YTD COGS under \$1,833; YTD Expenses under \$77