

**Calistoga Chamber of Commerce  
Executive Summary  
July 2012**

**Summary of Cash Flow:**

Cash as of 07/01/12:	44,046.31
Net Income or (Loss) from P&L:	29.05
Accounts Receivable change (increase) or decrease:	0.00
Undeposited Funds (increase) or decrease:	0.00
Accounts Payable increase or (decrease):	(12,580.37)
Petty Cash (increase) or decrease:	0.00
Loan Payable increase or (decrease):	(812.26)
Amortization and depreciation (non cash expense):	<u>814.00</u>
Cash as of 07/31/12:	31,496.73

**P&L vs. Budget:**

<b>Current Month</b>	<b><u>Actual</u></b>	<b><u>Budget</u></b>	<b><u>Variance</u></b>
<b>Total Income</b>	<b>30,705.40</b>	34,992.00	(4,286.60) <sup>1</sup>
<b>COGS &amp; Expenses</b>	<b><u>30,676.35</u></b>	<u>35,177.00</u>	<u>(4,500.65)</u> <sup>2</sup>
<b>Net Income</b>	<b>29.05</b>	(185.00)	214.05
<b>YTD</b>			
Total Income	30,705.40	34,992.00	(4,286.60)
COGS & Expenses	<u>30,676.35</u>	<u>35,177.00</u>	<u>(4,500.65)</u>
Net Income	29.05	(185.00)	214.05
<b>Projected Next Month</b>			
Total Income		31,892.00	
COGS & Expenses		<u>36,121.00</u>	
Net Income		(4,229.00)	

**YTD Total Revenues, Total Expenses, Net Income:**

	<b><u>YTD Revenue</u></b>	<b><u>YTD Expenses</u></b>	<b><u>YTD Net Income</u></b>
City Contracted	21,000.00	17,692.52	3,307.48
Chamber Operations	8,576.92	10,349.33	(1,772.41)
Events/Fundraisers	<u>1,128.48</u>	<u>2,634.50</u>	<u>(1,506.02)</u>
Totals	30,705.40	30,676.35	29.05

**Receivables:**

Membership A/R increase or (decrease):	806.00
Non-membership A/R > 90 days	1,331.00
Non-membership A/R increase or (decrease):	0.00

**Payables:**

	<b><u>Previous Month</u></b>	<b><u>Current Month</u></b>	<b><u>Difference</u></b>
A/P balance	30,133.48	17,553.11	(12,580.37)
A/P from 2010/11	6,544.52	5,544.52	(1,000.00)
A/P from 2011/12	22,385.52	11,399.00	(10,986.52)
A/P over 30 days 2012/13	0.00	0.00	0.00

- Notes:**
- 1 Advertising Income under \$315; Membership Income under \$2,350; Participation Income over \$125; Retail Sales Income under \$2,046; Ticket Sales Income over \$300
  - 2 COGS under \$1,656; Expenses under \$2,845